



Job Announcement

Posted: 11 March 2010

Position : Director, Youth-Inclusive Financial Services
Reports to: President
Status: Full time based in Washington DC preferred or virtual with regular trips to Making Cents' DC office

Company Background

Making Cents International is a social enterprise based in the Georgetown neighborhood of Washington, D.C. We are committed to building a legacy of skills and economic opportunity at the individual, community, and global level. We provide specialized technical services and curriculum to individuals and organizations working in economic strengthening, enterprise development and linking young people to financial services. Making Cents is also a leader in strengthening the youth enterprise and livelihoods sector through learning opportunities and creating networks that result in stronger partnerships, programs, and policies that support young entrepreneurs. www.makingcents.com, www.youthenterpriseconference.org.

Making Cents International's Youth Inclusive Financial Services Linkage (YFS-Link) program is strengthening and expanding the nascent practice of youth-inclusive financial services through the development and implementation of a global capacity building and knowledge management initiative. YFS-Link creates opportunities for financial services providers and youth-serving organizations to gain the knowledge, skills and tools to be able to design and deliver financial services directly or to link the youth they serve with financial services. To learn more about the program, please visit www.makingcents.com/link.

Responsibilities

The Director, YFS-Link will be responsible for moving forward program vision, leadership, management, planning and implementation in consultation with the YFS-Link team. The Director will ensure that targets and milestones are met and will allocate technical and financial resources for greatest impact. In addition, the Director will be responsible for partner and stakeholder outreach, program roll-out, monitoring and evaluation. The Director will also oversee and contribute to curricula dissemination through delivery of training and training of trainers to practitioners, trainers, and others. The Director will be the lead representative with the project donor – MasterCard Foundation and will contribute to additional fundraising for work in youth-inclusive financial services.

Duties and responsibilities include but are not limited to:

- Develop, extend and communicate the vision and state of the practice of youth-inclusive financial services internally and externally.
- Lead and manage team of program staff and consultants and coordinate with other staff within the organization.
- Develop and manage annual program plans and budgets.
- Represent the program and Making Cents International with stakeholders, partners, and donors and actively seek partnerships with a variety of stakeholders.
- Manage schedule for curriculum development and training delivery in consultation with YFS-Link team.
- Ensure that collaborative platform meets the needs of stakeholders and serves as the locus of a community of practice in youth-inclusive financial services.
- Oversee development of learning agenda and play a facilitation role at annual global youth enterprise and livelihoods conference.
- Write chapter of conference publication and other documents and publications as needed.

- Lead on all communication and reporting to the donor(s).

Qualifications

- Master's Degree or equivalent.
- At least 10 years of experience in the field of inclusive financial services, with direct operational and managerial experience on multi-year international development projects or working directly in or with financial services providers.
- Previous work as a team leaders, and strong management and facilitation skills and experience.
- Demonstrated skills in training and training of trainers,.
- Familiarity with working in a small organization environment.
- Experience in working with young people highly desirable.
- Financial product development experience desirable.
- Experience in curricula design desirable
- Valid US work permit.

Desired Attributes

- Strong leadership skills.
- Works effectively in collaboration with others.
- Innovative thinker and comfort in being in pioneer role.
- Outstanding communication, presentation, and writing skills.
- Outreach and partnership building.
- Foreign language proficiency highly desired.
- Ability to travel up to 30%.

Compensation: Annual salary commensurate with experience. Competitive benefits package includes medical, dental and vision coverage, paid time off and option to participate in company retirement savings plan.

Desired Start Date: May 1, 2010

Application: Please send letter and resume to yfslink@makingcents.com by **April 12, 2010**. Phone interviews for top candidates will be held on Monday 5 April for qualified candidates.

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